



**COMMENT AND REVIEW**  
**to the**  
**REQUEST FOR PROPOSAL (RFP) #081325**  
**Entitled**

**Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories**

The following advertisement was placed June 25, 2025, in and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), June 25, 2025, in South Carolina's The State, Deseret News, The Salt Lake Tribune, and Oregon's Daily Journal of Commerce, June 25, 2025 and July 2, 2025 in The Oklahoman, and in the USA Today:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than August 13, 2025 at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

10-8 Emergency Vehicle Service	Julian Ceasar
72 HOUR LLC	K&K Manufacturing, Inc.
A-Z Bus Sales	K2019285027 (SOUTH AFRICA)
A-Z Bus Sales, INC	Kick It LLC
Aalbu Brothers	KINDLE FORD-LINCOLN INC.
Action Car & Truck Accessories	Kirk Auto World dba Sunset CDJR
ADHD MOTORS INC.	Kline Van & Specialty Rental LLC
Aebi Schmidt North America	Knoepfler Chevrolet Co.
AeroMatte Corporation	LANDMARK FORD TRUCKS EAST
Albuquerque Motor Company	LAWA
Anchorage Chrysler center	LDV, Inc.
Auto Wire Solutions LLC	LEHR Upfitters OpCo, LLC

Automall Automotive, LLC	Liberty Ford Inc
Automotive Parts Services Group (The Group)	Lithia Fresno, INC DBA Lithia Ford of Fresno
AVO Vehicle Outfitting Inc.	Lyden Oil
BestDrive, LLC	Lynch Motor Vehicle Group
Bidr Technologies Inc.	M.H. Eby, Inc.
Bill utter Ford	Magic City CDJR Bedford
Birchwood Ratcliff & Associates, LLC	Martinrea Riverside LLC
BLUE SKY AUTOMOTIVE INC.	Master's Transportation
Bob Allen Ford, Inc.	Master's Transportation, Inc.
Bollinger Motors	Mcgee Company
Bozard Ford Co	Minley Auto Group LLC
Brigade Electronics Inc.	Mission Valley Ford Truck Sales INC and Kubota Tractors
BROADWAY FORD TRUCK SALES INC	Mission Vehicles, LLC
Broadway Ford Truck Sales, Inc.	Mobile Power Solutions Inc.
BSI LLC	Mobile Tech Trailers Holding LLC
CAMCAL Incorporated	Monaco & Sons Motor Sales, Incorporated
CARL BLACK OF ORLANDO LLC	Montrose CDJR
Carolina Custom Upfitters LLC	Motor City Buick GMC
Category Development	mountainland supply company
Cerritos Ford	MPGJ, LLC
Chalmers Ford, Inc	Myers Automotive Group
Chevrolet of Smithtown	NAPA STAR Group LLC
Chrysler Jeep Dodge City of McKinney	Nashville Automotive LLC
City Rent A Truck	New Smyrna Beach Chevrolet
City World Estate Auto Holding	Nexpro Trucks & Equipment Corp.
CleanSpray USA LLC	North Shore Chevrolet LLC
CMJ ENTERPRISES LLC	NPS of Wenatchee LLC
Colonial Ford of Plymouth	Olathe Ford Sales Inc.
Community auto Group, Inc.	Oneida Any AM, LLC DBA Nye Ford, Nye Volkswagen, Nye Chrysler Dodge Jeep Ram
Corning Ford	PARAMUS FORD, INC.
Corwin Ford Spokane LLC	Parks Automotive Group
Creative Bus Sales, Inc.	Parkway Ford LLC
Crown Chrysler Dodge Jeep Ram	PELTIER LONGVIEW II
CURBO INC. O/A ROAM	Pereira Sales Company Inc.
Cutter Honolulu Inc.	PFVT Motors LLC
DANA SAFETY SUPPLY Inc,	Pi Variables, Inc.
Davey Coach Sales	PNI Holdco, LLC
Deltek	PREMIER AUTOMOTIVE C OF LA LLC, DBA PREMIER CHRYSER DODGE JEEP RAM OF HARVEY
DES	premier automotive of placentia llc
Don Brown Bus Sales, Inc.	Premiere Solutions, LLC
Donohoo Chevrolet LLC	PRIETO AUTOMOTIVE
Donohoo Chevrolet, LLC	Prieto Roseville Inc.
Douglas Holding, LLC DBA Sidumpr Trailer Co	Prime Time Specialty Vehicles, Inc.

Duncan Chevrolet Co., Inc.	Puente Hills Ford
Duval Ford	Puget Sound Upfitters LLC
East Coast Trucks and Trailer Inc.	Puklich Chevrolet, Inc.
East Trailers	PWXPress
Ed Murdock Superstores, Inc	Quality Vans & Specialty Vehicles
Ed Stivers Ford Inc	RA D'Orazio Ford
Edritta Enterprises	RepairSmith, Inc.
Elite Truck Boxes LLC	Rivian LLC
EP BLAZER LLC	Rogers Motors LLC
Equalis Group	Rush Enterprises
Equiplinc Auction Group	Sacramento CDJR LLC
Equipment Works, Inc.	Sagamore Lights, Inc.
Ewald Motors of Oconomowoc	Sames Bastrop Ford, Inc
Expertec Van Systems Inc.	SARAT FORD SALES
Express Custom Trailer Mfg.	Schetky Northwest Sales, Inc.
FarrWest Environmental Supply, Inc	SCHULTZ FORD LINCOLN INC
FENTON MOBILTIY PRODUCTS INC.	Slate Auto
Ferro Automotive Group, Inc.	Small Car Performance
FFUN Motor Group	SNF Inc.
Fleet Vehicle Source, Inc	Southwest Ford LLC
Fletcher Chrysler Products Inc	Stellantis
Ford of Downtown LA	Sunset Ford, Inc.
Fortified Industries Ltd.	Superior Automotive Group
Fridley Motor Co	Surelock,LLC
FUTURE FORD INC	SURF CITY AUTO GROUP INC
G & H auto group, Inc	SUTTON FORD INC
GARBER CHEVROLET BUICK GMC, INC.	TechOps Specialty Vehicles, LLC
GL Dodge City DBA Stew Hansen Dodge City	Tesla, Inc
Gordie Boucher Ford	Texas Comptroller of Public Accounts
Gov Alpha Inc	Tire Services Company Inc
GRAPEVINE DCJ, LLC	Tom O'Brien Northside Inc
Greenbrier Automotive Group	Tractor Trailer Service
Greve Chrysler Jeep Dodge Ram of Van Wert	Traders Leasing Services LLC
Griffin Ford Sales	Transport Inc.
HAWK FORD of CAROL STREAM	TROPICAL FORD INC
Heber Springs CHY LLC	TT of Columbia, Inc
Hendrick Automotive Group	U.S. Upfitters of Colorado
Herc Rentals Inc.	Unified Fleet Services
HOLLINGSWORTH RICHARDS FORD	UNITED ACCESS LLC
Holz Motors Inc.	Vehicle Leasing Associates LLC
Icicle Tricycles	Vince Dixon Ford DBA Ken Grody Ford
iKeyless, LLC d/b/a Car Keys Express	Vinewise LLC
iKeyless,LLC;	Wasatch Clean Energy, LLC
ITURRI America Inc.	Weld County Chevrolet LLC
J. B. Poindexter & Co. Inc.	Westrux International Inc.
Jake Sweeney Automotive	Wheeler Accessories Ltd

Janesville Automobiles LLC	Windward Auto Group LLC
Jim Hansen's Gateway Ford Lincoln Sales Inc. & 1035940 Alberta Ltd.	Winner Chevrolet, INC.
JJW AUTOMOTIVE, INC	Workhorse Technologies Inc.
Joe Basil Chevrolet, Inc.	WS HEALEY CHEVROLET
John Grappone Inc	YAZ Investments, Inc.
Johnson Whitesboro Ford, Inc.	Zo Motors USA LLC
JOHNSTON AUTOMOTIVE & INDUSTRIAL	ZZDOIS LLC

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on August 13<sup>th</sup>, 2025 at 4:30 PM CST. Proposals were received from the following:

72 Hour LLC dba National Auto Fleet Group  
 A-Z Bus Sales, Inc.  
 Anchorage Chrysler Center, Inc.  
 Broadway Ford Truck Sales, Inc.  
 Chalmers Ford, Inc.  
 City Rent A Truck  
 Community Auto Group, Inc.  
 Curbo Inc O/A Roam  
 Davey Coach Sales  
 Donohoo Chevrolet, LLC  
 Duval Ford  
 EP Blazer, LLC  
 Ewald Motors of Oconomowoc  
 Expertec Van Systems, Inc.  
 Fenton Mobility Products, Inc.  
 Ferro Automotive Group, Inc.  
 Fleet Vehicle Source, Inc.  
 Fortified Industries, Ltd.  
 Future Ford, Inc.  
 Grapevine DCJ, LLC  
 Hendrick Automotive Group  
 Holz Motors, Inc.  
 iKeyless, LLC  
 Jake Sweeney Automotive  
 John Grappone, Inc.  
 Kirk Auto World dba Sunset CDJR  
 Kline Van & Specialty Rental, LLC  
 Liberty Ford, Inc.  
 Lynch Motor Vehicle Group  
 Mission Valley Ford Truck Sales, Inc. and Kubota Tractors  
 Model 1 Commercial Vehicles, Inc dba Creative Bus Sales, Inc.  
 Monaco & Sons Motor Sales, Inc.  
 Myers Automotive Group

Nashville Automotive, LLC  
North Shore Chevrolet, LLC  
NPS of Wenatchee, LLC  
Olathe Ford Sales, Inc.  
Parks Automotive Group  
Parkway Ford, LLC  
PFVT Motors, LLC  
Pi Variables, Inc.  
PNI, LLC  
Premier Automotive C of LA, LLC, dba Premier Chrysler Dodge Jeep Ram of Harvey  
Premiere Solutions, LLC  
Prime Time Specialty Vehicles, Inc.  
Puget Sound Upfitters, LLC  
Quality Vans & Specialty Vehicles  
RepairSmith, Inc.  
Rivian, LLC  
Rush Enterprises  
Sacramento CDJR, LLC  
Sames Bastrop Ford, Inc.  
Schetky Northwest Sales, Inc.  
Slate Auto  
Surf City Auto Group, Inc.  
Sutton Ford, Inc.  
Tesla, Inc.  
Tom O'Brien Northside, Inc.  
United Access, LLC  
Winner Chevrolet, Inc.  
Zo Motors USA, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst  
Joshua Young, CPPB, NIGP-CPP, Procurement Analyst II  
Julie Riebe, NIGP-CPP, Senior Procurement Analyst  
Nicole Lueth, Procurement Analyst II

**The findings of the Proposal Evaluation Committee are summarized as follows:**

**Category 1- All engines, fuel, and propulsion type Automobiles, SUVs, Vans, and Light Trucks**

72 Hour, LLC dba National Auto Fleet Group is an authorized dealer partner for over 17 automobile manufacturers. They are offering many types of vehicles, upfits, and 100% electric vehicles across the entire United States, its Territories, and Canada. They employ over 300 sales professionals and partner with certified dealerships in all 50 states for nationwide service and warranty support. They bring cooperative purchasing contract experience, provide an e-procurement solution to browse inventory and request quotes, and are a recognized Minority Business Enterprise. National Auto Fleet Group accepts p-card payments and offers competitive discounts across their OEM brands including all factory options, customizable vehicle upfits, and

additional volume-based discounts.

Davey Coach Sales, LLC specializes in selling and delivering small to mid-sized buses across the United States and handles sales and service from their three facilities in Colorado, California, and Indiana. They offer new and used units at their most competitive pricing for Sourcewell members with their products supporting, alternative fuel options, parts, vehicle graphics, and flexible leasing options.

Hendrick Automotive Group represents more than 27 automobile brands and employs over 11,000 associates across their nationwide retail, fleet, and government sales operations. With almost five decades of experience, they perform acquisition, upfitting, maintenance, sales, and fleet tracking services for their public sector agency partners. They operate approximately 130 dealership franchises across 13 states and serve all 50 United States and their Territories. They are offering strong line-item discounts based on national fleet and volume-based incentives and will accept p-cards for eligible purchases.

Holz Motors Inc. has over 100 years of continuous operation and fleet experience serving public-sector customers. They specialize in light to heavy-duty trucks, vans, and fleet chassis, and their partnership with GM gives them strong access to national fleet inventory and competitive pricing. Holz is offering GM fleet discounts and optional upfitting support.

Model 1 Commercial Vehicles, Inc. dba Creative Bus Sales is a dealer of small, mid-size, and large buses, with more than 40 years of experience delivering transportation solutions to public agencies. They offer new and used units, ADA and paratransit options, custom graphics, alternative-fuel models, leasing, and nationwide service support. With over 28 locations, hundreds of employees, and multiple OEM-certified facilities. Creative Bus Sales offers flexible build options, and reliable support for agencies that need specialty vehicles or full-service fleet solutions at discounts ranging from 1-35% across their product offerings.

Olathe Ford Sales Inc. is a large multi-OEM fleet dealership with over 50 years of experience supporting public-sector fleet operations across the United States. They represent 12 major automobile manufacturers, including Ford, Chevrolet, GMC, Dodge, Jeep, Chrysler, Hyundai, Toyota, Nissan, RAM, Mercedes-Benz, and Lincoln. Olathe offers turnkey fleet solutions including vehicle acquisition, upfitting, graphics, alternative-fuel models, and leasing options. They are offering competitive national contract pricing with broad vehicle availability, nationwide support, and cooperative purchasing expertise for Sourcewell members in the United States and Canada.

PNI, LLC sells new and used vehicles, aftermarket parts and service, and provides financing, insurance, telematics, leasing, and rentals through their 400 employees in over a dozen locations. They fulfill vehicle sales, delivery, and support to the contiguous United States, Alaska, Hawaii, its Territories, and Canada via partnerships and a network of manufacturer-backed dealers that perform OEM-certified warranty repairs and maintenance. They offer a proprietary e-procurement portal to build and order vehicles and track orders in real time as well as a full range of electric and alternate fuel vehicles. PNI, LLC is offering discounts designed to provide the lowest possible cost to Sourcewell participating entities.

Sutton Ford Inc. specializes in government and fleet vehicle sales with more than 30 years of experience working directly with public agencies throughout the United States. They offer a wide range of Ford vehicles, commercial units, and turnkey upfits using trusted partners and well-known industry brands. Sutton is offering strong discounts, fast order processing, and responsive support for participating entities.

**Category 2- Electric Propulsion Systems only Automobiles, SUVs, Vans, and Light Trucks.**

Rivian, LLC is an American electric vehicle manufacturer and retailer with 120 customer facing facilities in the United States and Canada and over 15,000 employees. They manufacture units in Illinois and a second factory in Georgia is underway. They own and operate service centers in the United States and Canada and also use a growing fleet of mobile service vehicles, over-the-air updates, and remote diagnostics to service their vehicles. Customers can initiate service requests 24/7/365 via their central call center. Orders may be placed through their online fleet portal and p-cards are accepted for ongoing vehicle service. Rivian is offering a discount on their configured vehicle price and a volume discount for the purchase of 10 or more units.

Tesla, Inc. is offering their all-electric lineup of vehicles in support of government agencies. They support public-sector fleets through a national network of service centers, mobile repair units, and 24/7 remote diagnostics. Orders can be placed directly through their online fleet portal, and agencies can track vehicles and manage fleet details digitally. Tesla is offering discounts on their pricing and provides a seamless path for agencies looking to expand or transition to electric vehicles. They also accept p-cards for service and provide ongoing fleet support.

For these reasons, the following awards of Sourcewell **Master Agreement #081325** are recommended:

**Category 1- All engines, fuel, and propulsion type Automobiles, SUVs, Vans, and Light Trucks**

72 Hour LLC dba, National Auto Fleet Group

Davey Coach Sales

Hendrick Automotive Group

Holz Motors, Inc.

Model 1 Commercial Vehicles, Inc. dba Creative Bus Sales, Inc.

Olathe Ford Sales, Inc.

PNI, LLC

Sutton Ford, Inc.

**Category 2- Electric Propulsion Systems only Automobiles, SUVs, Vans, and Light Trucks.**

Rivian, LLC

Tesla, Inc.

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Brandon Town, NIGP-CPP, CPSM

Senior Procurement Analyst

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Julie Riebe, NIGP-CPP

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Joshua Young, CPPB, NIGP-CPP

Procurement Analyst II

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Nicole Lueth

Procurement Analyst II



**STATEMENT OF COMPLIANCE**

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for RFP #081325 Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on December 16, 2025.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer